



August 17, 2018

Tracy Daunt  
International Hearing Society  
16880 Middlebelt Road Suite #4  
Livonia, MI 48154

Dear Ms. Daunt,

We have reviewed the Course Approval Applications that were submitted on July 23, 2018. Unfortunately, the course noted below have been denied for Continuing Education credit. According to the regulation below, the courses do not meet the criteria for approval.

**Per Section 1399.141 of the Regulations Relating to the Practice of Hearing Aid Dispensing, course content must be related to current practices related to the fitting of hearing aids for aiding or compensating for impaired human hearing or ethics (including the ethics of advertising and marketing) or business practices and must be at a level above the basic knowledge required for licensure.**

Denied Courses:

- The Sales Revolution: Elevating Influence and Impacting the Customer Experience-does not pertain to scope of practice
- Leverage New Opportunities and Grow Your Business, Today & Tomorrow-does not pertain to the scope of practice
- Ethical Dilemmas of Harassment in the Workplace-does not pertain to scope of practice
- Finding Balance Amid Uncertainty-Does not pertain to the scope of practice

Please be advised that product or device specific courses offered by manufacturers or courses that deal with bottom line or profit, are not approved for dispensing audiologists. Hearing aid dispensers will be subject to the same provision, when "pending" regulation changes are implemented.

The Board may appoint a program monitor to attend and evaluate the approved course(s). The registration and/or program fees are to be waived for the monitor if he/she is not receiving continuing education hours. Please note that any changes in the approved course program must be submitted to this office in writing for review prior to the date of the course. For additional information on Continuing Education, you can refer to the Board's Rules and Regulations Section 1399.141 or the guidelines on the Board's website at [www.speechandhearing.ca.gov](http://www.speechandhearing.ca.gov).

Thank you for your interest in our Continuing Education Program.

Sincerely,

Lisa Snelling

Lisa Snelling  
*Licensing Analyst*